

inovotion

WHICH MOLECULE WILL STAND OUT

Are you driven by an entrepreneurial spirit and wish to participate in the development of a fast-growing biotech? Do you wish to promote technical Life Science services to chemists and biologists in cancer Drug Discovery throughout Europe/USA/Japan? If so, we have a unique opportunity for you to work in an exciting environment while boosting your career.

INOVOTION's main mission is to provide the world's fastest *in vivo* efficiency and toxicity evaluation, for all cancer types and their treatments.

Our technology is particularly fast, sensitive, reliable and affordable, and opens radically new screening perspectives for private and public investigations by chemists and biologists. Our customers and partners are biotechs, pharma companies, universities and research institutes.

Inside Sales (male/female)

Full time position opens now

DESCRIPTION

In an international context (EMEA, US), the Inside Sales position qualifies leads coming from different sources (inbound marketing, email campaigns, incoming requests, lists of congress attendees...), presents Inovotion's services, and generates new deals in accordance with our company strategy. She/he is responsible for a customer portfolio and ensures follow-up on existing customer relationships.

The candidate works under the supervision of the Sales Director and works with the Business Development team and the Marketing team.

We are an equal opportunity employer and actively encourage candidates from diverse backgrounds.

MISSIONS

- Lead qualification
- Customer portfolio management
- Quotations
- Deals generation
- Email campaigns

REQUIRED EDUCATION AND EXPERIENCE

- Enrolled in a master's degree programme in Life Sciences
- Ideally 1 to 3 years' experience in a similar position (Inside Sales or Marketing)
- Background knowledge in Oncology and Drug Discovery is a plus



DESIRED SKILLS AND ABILITIES

- Knowledgeable in Sales Management and Communication
- Mindfulness, team player, likes challenges, autonomous, rigorous, creative problem-solver.
- Demonstrable Proficiency in English (oral and written)

COMPENSATION

- Depending on experience
- Fixed salary + Bonus

VENUE

- Grenoble Area:
Biopolis – 5 ave. du Grand Sablon - 38700 La Tronche - France

SELECTION PROCESS

Please send resume and cover letter to jobs@inovotion.com.

www.inovotion.com